

RESUME

Bogdan Emilian Florea

PERSONAL INFORMATION

Born March 23th, 1975 - Bucharest, Romania

Married

Nationality: Romanian

EXPERIENCE

- 1993-present ADILES 93 COM SRL ▪ Managing partner
- 1997-1999 GALAXIS FOUNDATION ▪ Project coordinator
Developing "We help U 2B O.K." youth educational program
Organizing youth events and coordinating work teams
Caching high-school courses on Foundation's topics
- 2002-2013 PERUGIA AUTO SRL ▪ Fiat Group Automobile Spa (automotive dealer)
2002-2003 – Marketing Manager
2003-2005 – Sales Consultant
2005-2013 – Premium brands representative and Training Center coordinator
- 2006-present GENERALI INSURANCE ▪ Independent Non-Life insurance agent
- 2014-present NEXT TOUR BUSINESS SRL ▪ Law consultant
- 2009-present AWDA APPLICATIONS SRL ▪ General Manager
- 2017-present COMPANIA MUNICIPALA DE PARKING BUCURESTI – Administrator

EDUCATION

2001 - Graduate of the Faculty of Law and Administrative Sciences of the University "Dimitrie Cantemir" Bucharest.

2001 - Degree in Law - University of Bucharest

Diploma - "International commercial usage"

ADDITIONAL COURSES

- 1996

"Management of an electoral campaign" C.T.P.P.R.A.F.A.P.L. Bucharest

- 1996

"Invest in Future! Youth Facing Reaction" Youth Promotion Foundation - "PromoTIN" courses held in Bucharest and Costinesti

"Methods & Techniques for Creating Electoral Image in Press- campaigns Held in Countries with Democratic Tradition"

"Talk Techniques"

"Advertising and Public Relation Management"

- 1997

"Summer Academy" of Westminster Foundation for Democracy (UK)

Topics: editing news, processing news, general approach on mass-media, interview techniques, news bulletins, press conferences, designing advertising materials, studying human behavior and responses.

- 2002

AI Training Center - Sales Techniques

- 2003

AI Training Center - Communications Skills and Time Management

- 2004

AI Trainig Center - Negotiation Techniques

ADDITIONAL MATTERS

- Communication skills, abilities in team work conditions, easiness in self-adjustment, learning desire.
- Good communication skills gained through my experience as sales manager and companies administration

FOREIGN LANGUAGE

- English